

Good start, long way to go...



325,000 number of en-suites in UK (at June 2018)



106,500 number of wetrooms in UK (at June 2018)



327,996 number of en-suites in UK (at January 2019)



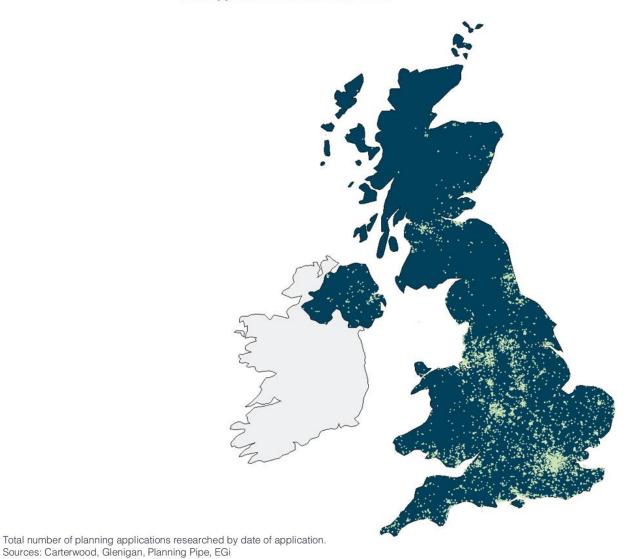
111,169 number of wetrooms in UK (at January 2019)



Planning for the future

Date applied: March 2019.

Total applications researched: 16826

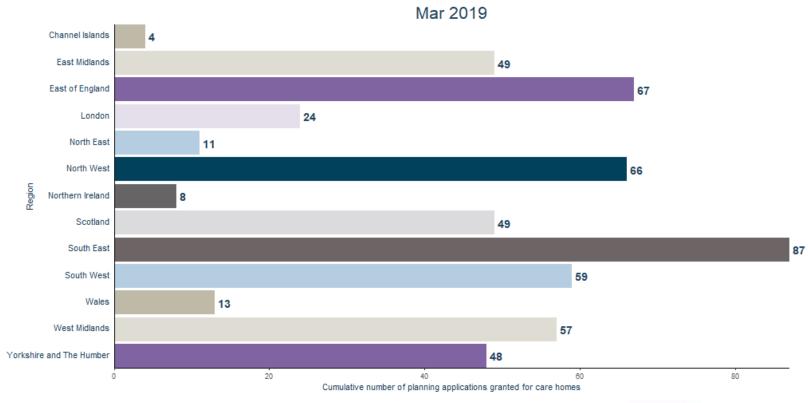


Over the last 12 months, we have spent over 2,000 hours researching C2 elderly care home planning applications submitted in the UK over the last 4 years.



The Planning Race

Planning permission granted for new elderly care homes by region April 2015 - March 2019

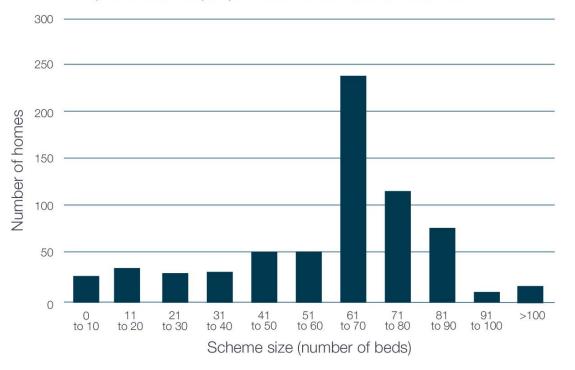




Scheme sizes - is big always beautiful?

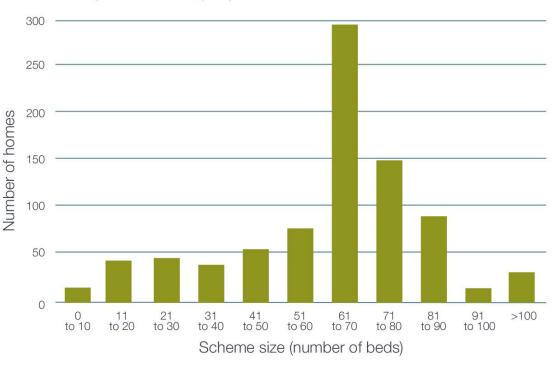
UK

Care home - distribution by scheme size (new builds) April 2015 to March 2018



March 2018 - average scheme size of 59 beds

Care home - distribution by scheme size (new builds) April 2015 to March 2019

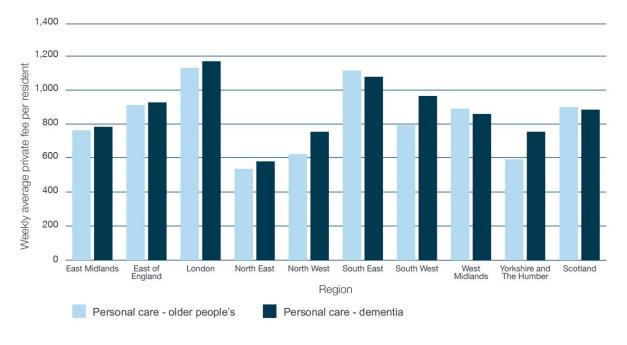


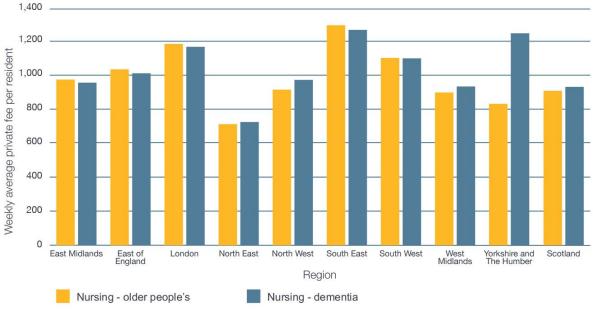
March 2019 - average scheme size of 60 beds



Where next?

Average fee rate (£) by region for elderly care homes in England and Scotland 1 Nov 2018 - 30 April 2019



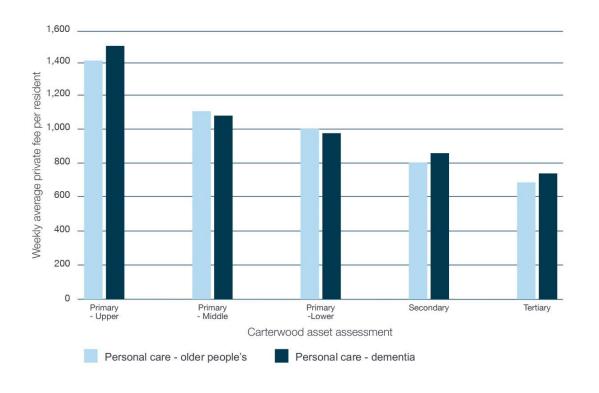


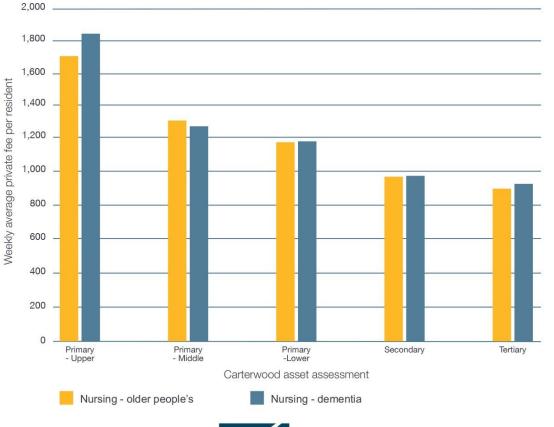


£2,000 is the new £1,000...?

Elderly care homes in England and Scotland 1 Nov 2018 - 30 April 2019

Average private fee by asset quality







Most active developers and operators





What's next... Blockbusters?







London is the new Surrey



Size won't matter



Tech giants disrupt









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